

SATORI XRTM

3D/AR/XR SalesXtreme App



VIBROMECH
ADVANCED TECHNOLOGIES
FOR THE FUTURE

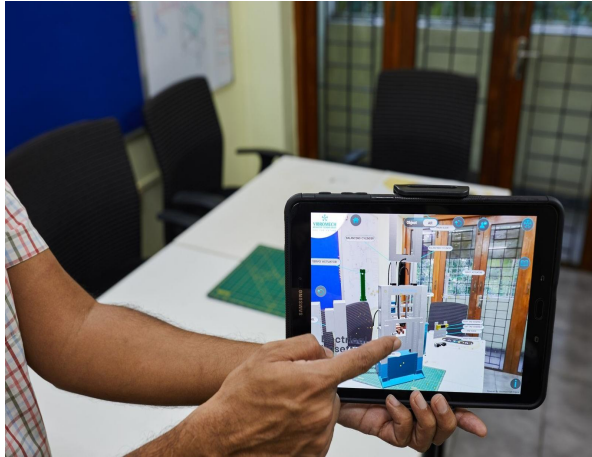


The ultra-modern technology
for customer ultra-engagement
and high sales conversion

SATORIXR SalesXtreme APP



ABOUT ?



With the Satori SalesXtreme Application, salespeople can give prospective clients an immersive and detailed product experience using only a mobile device.

66%

Of consumers want offline stores to offer AR experiences

<https://www.threekit.com/20-augmented-reality-statistics-you-should-know-in-2020>

CHALLENGES ?

Product Specifications Vs Customer Expectations Vs Presentation Limitations

limitations of what the salesperson can explain

Lack of prospect engagement

Cannot demonstrate full scope of the product

Demonstrating its functionality in its "element" / final use / place

Companies with many products cannot carry them to demos



SATORIXR SalesXtreme APP



CHALLENGES ?



Sales force weakness

- Dependency on few experienced SalesXtreme
- Inconsistency of message across time and personnel



Feedback and Post Sales Customer Management

- Inability to obtain feedback - captivating features, missing information, etc.
- Difficulties in digitization and maintaining records
- Post sales customer relationship management is often overlooked
- During long sales cycles, assessment, objection handling and constant communication is essential.
- Absence of a system for upselling or cross selling
- If product's USP is in details or packaged with options, addons and needs configuration, its difficult to ensure that prospect understands and appreciates it.

AR paired with IoT could be the next best thing as

60-70%

of consumers see clear benefits in using AR with other technologies..

Out of these,..
believed that technology could
help them learn new skills

69%

62%

Were more inclined towards
shopping benefits

Saw better healthcare
opportunities

62%

<https://www.citrusbits.com/stats-and-facts-about-augmented-reality/>

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SOLUTION



Augmented reality (AR) is a trend

AR allows brands and companies to give unique experiences

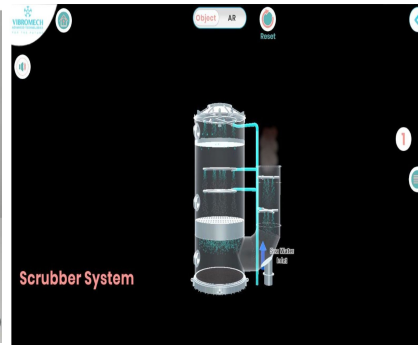
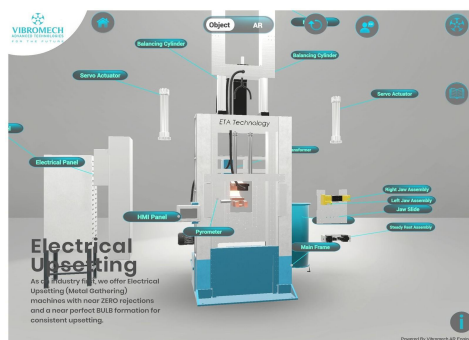
AR creates significant improvements in sales process.

14M

American workers will use smart glasses on the job by 2025.

While Google Glass fizzled in the consumer realm, it made an impact on enterprises by introducing the concept of smart glasses.

<https://kommandotech.com/statistics/augmented-reality-statistics-better-than-real-life/>



A Photo is worth a thousand words...

A Video is worth a thousand photos...

A 4Dio is worth a thousand videos...

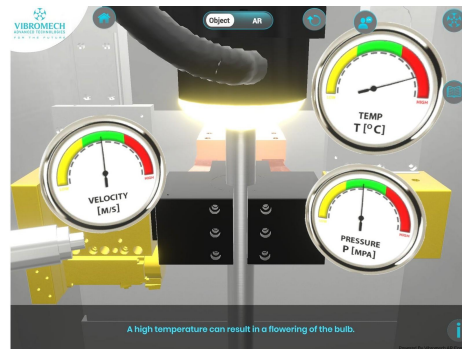
SATORIXR SalesXtreme APP



SOLUTION - FEATURES

“SatoriXR” offers a set of 3D interactive tools to create multi-platform applications that “augments” the standard marketing process.

- The app is loaded with SalesXtreme stories that consist of 3D marketing experiences.
- Products can be visualized directly in its future working environment.
- Can be used in conjunction with traditional printed marketing assets.
- QR codes can be used to activate the 3D assets and experiences.
- It is possible to use image recognition to activate 3D experiences.
- Updates and notifications can be pushed to the app behind the scenes



1B Total AR users worldwide

As Tim Cook was quoted, engagements with AR will become everyday events.

<https://www.threekit.com/20-augmented-reality-statistics-you-should-know-in-2020>

73% Users reported either high or very high satisfaction with mobile AR experiences.

A survey revealed that 73% of consumers reported high levels of satisfaction.
<https://www.citrusbits.com/stats-and-facts-about-augmented-reality/>

About us



With extensive experience over 22+ years of export and cross cultural operations, we offer a range of products and services



SOFTWARE

Industry 4.0 -

Augmented reality/3D software

- Product Sales and marketing tools
- Process control, simulation and gamification
- Training and education

Industry 4.0 -

Lean tools and software

- SPC Software, Gage Management,
- FMEA software, CAPA software
- OEE software, Dashboard Software



SERVICES

Digital twin content creation

- Analog 2D drawing to Digital Augmented Reality
- Full range of media creation and data analysis capabilities

Engineering design, development and Lean consulting

- Idea to product: design-> development-> validation
- Full range of design, development and validation capabilities

Software development

- Full stack development, production
- Proven cross cultural experience and global delivery



SOLUTIONS

- Turnkey Integrated digital transformation solutions
- Sales and marketing
- Lean Manufacturing

AR for Industry



With Industry 4.0 digital transformation being the trend, we present SatoriXR 3D/XR applications to give you a jump start in the race



TECHNOLOGY

- Innovate with AR
- Future of sales and marketing
- Deeper learning through interactivity
- It's only just beginning. AR open the door to multiple implications

CUSTOMER

- An individualized experience
- The right choice, the first time
- Increase buyer confidence
- Fewer distractions


ORGANIZATION

- Raise the profile
- Technology leadership
- Repository of Digital twins
- Immersive models attract more customers

DEMO

SATORIXR

CALL US TO SCHEDULE A DEMO

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THANK YOU

Customers, supplier partners,
universities and talent



Associated with
the best in the world



Known and
awarded for Innovation



Since 1970...



A pioneer in
India...



Technocrat
entrepreneurs...



Automotive manufacturing
Vibromech Engineers & Services Ltd.



Software and engineering services
Vibromech Advanced Technologies LLP.



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